

**ANNEX No. 13 DONOR Projects***Table 1. PHARE and CARDS donor projects*

<b>Project title</b>	<b>Project description</b>	<b>Donor</b>	<b>Budget € Mio</b>	<b>Period (from-to)</b>
<i>Agriculture Aid Package (COP 1996)</i>	Supported the improvement of MAFWE capabilities for planning, preparation and implementation of effective market-oriented reforms, development of veterinary and phytosanitary controls, strengthen water resource management, planning, and participatory water management organisations.	Phare	2.0	01.11.1997-04.10.2000
<i>CBC Veterinary and Phytosanitary BIPs</i>	Modernized existing and built new Veterinary and Phyto-sanitary border inspection facilities, according to EU standards in Bogorodica and Medzitlija border stations.	Phare	1.6	10.06.2003-14.04.2004
<i>Land Policy and Cadastre (COP 1996)</i>	Assisted the creation of appropriate legal and institutional arrangements for the development of land and real estate markets, and development of options for land market policies and institutions.	Phare	1.9	08.12.1997-30.11.1999
<i>Institutional Strengthening of MAFWE</i>	Supported the policy formulation, strategy development, and institutional strengthening and legislation harmonization.	Phare 1999 CARDS 2003	0.96+ 0.5	15.05.2002-30.9.2004
<i>Establishment of a national animal I&amp;R system (phase I &amp; II)</i>	Developed and implemented a National Animal Identification and Registration (I&R) System (including hardware and software), and by the approximation of relevant legislation to EU directives. The system includes the bovine population and developed a concept for registration of small ruminants.	Phare 1999- Cards 2001 & 2003	0.65+ 0.99	04.06.2002-31.12.2006

<i>Veterinary and phyto-sanitary equipment</i>	Supplied essential veterinary, phyto-sanitary and food quality control equipment.	Cards 2001	2.1	05.08.2004-01.11.2005
<i>Establishment of a National Integrated Phytosanitary Service</i>	Assisted the MAFWE in establishing an effective legal, institutional and organisational framework for an integrated Phytosanitary service.	Cards 2002	0.9	24.03.2004-05.07.2006
<i>Creation of a Vineyard Monitoring &amp; Management System</i>	Developed legislative/ administrative /institutional capacity to adopt the EU policy related to the wine CMO, and set up a pilot vineyard register in the Tikves region. The project procured hardware and Software development.	Cards 2002 & 2006	0.96+ 0.5	27.01.2004-31.10.2006
<i>Structural and Legal Reform of MAFWE</i>	Assisted MAFWE in the development of horizontal services; veterinary services; rural development (including IPARD) and agriculture markets and standards.	Cards 2004	2.96	01.2005-12.2007
<i>Integrated Border Management</i>	Planning and design of 4 Veterinary and Phytosanitary BIP	Cards 2006	0.5	2007-2008
<i>Food Safety Project</i>	Assist MoH and MAFWE in legislation approximation and official food controls	Cards 2006	0.5	2007-2008

Table 2. PSO projects

<b>Project title</b>	<b>Project description</b>	<b>Budget € Mio</b>	<b>Period (from-to)</b>
<i>Development of the dairy sector</i>	Set up of laboratory for raw milk analysis, and train advisers in milk production improvements at farm level.	0.23	15.01.1999-01.07.2000
<i>Energy efficiency in the horticultural sector</i>	Focused on the improvement of the energy efficiency and use of modern technologies in the horticultural sector.	0.40	15.01.1998-01.06.2002

<i>Development of a vegetable collection/distribution centre in Strumica</i>	Strengthened the vegetable sector in the Strumica and developed business relations between the country and the Netherlands, through the development of a collection/distributions centre.	0.60	01.01.2000-01.10.2003
<i>Developing of the country's hogs for quality pork</i>	Strengthened the country's pig sector through developing an efficient system for producing superior hogs with European quality standards and increasing the profitability of hog production throughout the production chain.	0.90	01.07.2000-2002
<i>Development of tissue culture for the floriculture sector</i>	Supported the establishment of a modern tissue culture laboratory in Skopje and the renovation of existing glasshouses in Vinica as well as technical assistance and the first procurement of production inputs and the formation of joint venture.	0.90	01.07.2000-31.07.2001
<i>Dairy farming and processing: an integrated approach</i>	Supported the set up of a Joint Venture for the production of added value dairy products and improving and increasing the supply of milk	0.90	07.200-12.2002
<i>Wine production of and their promotion and sale in Western Europe</i>	Involved cooperation with a winery to upgrade wine quality and the outfit to conform to the Western consumer standards and involved hardware and knowledge transfer from grape-plantation up to supermarket delivery.	0.90	01.07.2000-01.07.2002
<i>Integrated demonstration project for Asparagus</i>	Established an asparagus production and quality export unit and marketing: arrangements and established co-ordination with the Farmers' Association and with the National Extension Agency for disseminating know- how.	0.90	01.07.2000-01.07.2002
<i>Development of a Cool Chain for Horticultural Exports</i>	Supported the establishment of an EU export-oriented forwarder of fresh fruits, equipped with conditioned warehouse facilities for classing, packaging and storage of fresh products and their transport in conditioned camions to preserve the quality of the products and staff training.	0.70	01.01.2002-01.03.2003

<i>Integrated Potato Snack Producing and Marketing Project</i>	Established a line with 1,000 kg/hr input for processing potatoes into snacks as well as packaging and the development of a field, farm service centre and storage of 1,200 tonne. A dedicated potato seed testing and multiplication program was developed with 20 ha demonstration fields.	0.68	01.12.2001-30.06.2004
<i>Integrated Demonstration Project for Pigs and Poultry</i>	Targeted the increase and improvement of feed production through a multipurpose feed production unit including laboratory and extruder technology, and demonstration model farms for pigs and poultry were established.	0.68	01.11.2001-01.11.2003
<i>Meat quality control</i>	Supported the export of meat and meat products in the EU and other countries through chain control and defined the technological improvements needed for export of lamb meat.	0.15	2002-2003
<i>Vegetable seed production</i>	Supported the development of high quality seed production technology, for placement on both domestic and EU markets.	0.52	01.11.2002-31.10.2004
<i>Frozen fruit, export-oriented project for the production of</i>	Through a chain approach the project improved production of frozen fruit in Kavadarci for export to the EU, and included delivery of a freezing and cold storage unit, irrigation, fertilization and post-harvest equipment, and new varieties.	0.4	01.2003-08.2005
<i>Dry food production and marketing</i>	Created an agro centre for raw materials with ECO certificates, supplied quality seeds and provided farmer training to improve production of dry fruit, vegetable, soup, potato puree and other kinds of natural products.	0.7	11.2003-10.2005
<i>Establishing a the country's certification body for horticultural sector</i>	Founded a certification body that assists the producers in overcoming the obstacles for the assertion of quality of the exported products through classification and provision of international certificates in order to sell their products in the EU.	0.37	01.01.2004-01.04.2006

<i>Quality control and certification platform: expert centre for the sector agriculture, food and its transport</i>	Enhanced the export position of companies in the agricultural and food sector via implementation of quality systems and their official certification. A certification expertise centre was established with sector organizations, to implement ISO, HACCP, EUREP-GAP, BRC and others.	0.19	11.2004-01.2007
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*Table 3. SIDA projects*

<b>Project title</b>	<b>Project description</b>	<b>Budget € Mio</b>	<b>Period (from-to)</b>
<i>Support to Farmers Associations (I)</i>	Supported the development of market-oriented farmer's organisations including establishment of machinery rings, training of young leaders, farm management, etc.	2.4	20.01.2001-20.04.2004
<i>Project for Improved Agriculture Statistics</i>	Contributes to develop a sustainable agricultural statistical system in the country complying with EU requirements, involving structural and production statistics, agro-monetary and forestry statistics and on further development of the Farm Accountancy Data Network (FADN) and the procurement of IT equipment.	2.0	2002-2007
<i>Support to Farmers Associations (II)</i>	Supports farmers in business competitiveness and in the chain, democracy and management development in farmer associations and policy and strategy development, policy dialogue and in communications.	4.1	01.12.2004-06.2007
<i>Macedonian Agriculture Advisory Support Programme (MAASP)</i>	Strengthens policy, legislation, institutional structures and management systems, improves opportunities for communication and access to economic, civic and development information among rural stakeholders, implements five demand driven pilot experimental advisory service packages, improves capacity and structure of national	4.0	01.12.2004-30.11.2007

	farm management and rural development advisory services and embeds learning within relevant institutions.		
<i>Building the capacity for formulation of the country's policy and economic analyses in the agriculture sector</i>	Improves the capacity of the faculty for agricultural science and food - department for agricultural economy and organization, to formulate policies and economic analysis on issues of strategic importance to the agriculture sector.	1.2	2004-2007

Table 4. USAID Projects

<b>Project title</b>	<b>Project description</b>	<b>Budget € Mio</b>	<b>Period (from-to)</b>
<i>Farmer-to-Farmer Program</i>	Provided grass root assistance to agriculturists, sheep breeding, apple and swine producers associations, food processors, and natural resource managers. Assisted the development of a national brucellosis control program, of private veterinary stations, of the country's Veterinary Chamber, and of a pasteurised milk ordinance for quality control and standards.	3.9	01.05.1993-01.08.2002
<i>Macedonian Agro business Marketing</i>	Supported the production of the country's higher quality, branded meat and dairy products, via establishment of standards, of a "Seal of Quality - SOQ" and of an enforcement system, owned by the Meat and Dairy Processors Association.	7.9	04.1998-07.2003

<p><i>SOQ and Agribusiness Assistance Program</i></p>	<p>Planned development and handover of the SOQ Program to the country's food industry raised participating firms and their products to higher quality levels and expanded the scope to include the fruit and vegetable industries. Supported the sheep sector (farm production, slaughtering, cheese production and the industry associations) to deliver products meeting demands of foreign and domestic markets.</p>	<p>4.4</p>	<p>30.09.2003-29.09.2007</p>
<p><i>Macedonia Competitiveness Activity</i></p>	<p>Developed and implemented strategies for lamb and cheese, wine, tourism clusters for exporting products able to compete on the basis of quality and innovation. In the wine, focus was on quality and marketing improvements to facilitate increased sales of the country's high-end specialty wines in Europe. Conducted consumer research on cheese and lamb that helped producers modifies their products to meet customer demands. Assisted diaries to implement HACCP quality standards and in investing in quality, production, marketing, packaging and distribution improvements. Assisted rural and farm tourism development activities. Five familiarization trips have been organized for international tour operators and specialized travel writers. The outcome of these trips is that nine tour operators have included tours in the country in their 2005/06 catalogues</p>	<p>8.0</p>	<p>2002-2007</p>
<p><i>AgBiz Programme</i></p>	<p>The goal of the AgBiz Program is to increase the rate of economic growth in the country through expanded, environmentally sustainable production and sales of value-added agricultural products by enabling producers and processors to compete regionally and globally. The Programme components are the following:  <b>- Fast-Track Transactions Identification</b></p>	<p>3.7</p>	<p>2007-2010</p>

	<p>The objective of this early activity is to enable AgBiz to quickly target program assistance on immediately implementable transactions, and to achieve successful program supported sales within one year. Every AgBiz program intervention must lead to commercially viable and sustainable transactions.</p> <p><b>- Value Chain Competitiveness Enhancement Opportunity and Constraints Identification</b></p> <p>Once the value chains for competitiveness enhancement have been selected, significant participants in the middle, e.g., processors, and end links, e.g., marketers, of the selected value chains will be contacted to determine their level of interest in participating in AgBiz value chain competitiveness enhancement activities. The major focus of this work will be to a) determine what these value chain participants believe are the most significant opportunities for expanding the number and average value of transactions in their value chain, and b) what they see as the most significant constraints to improving the competitiveness of their value chain.</p> <p><b>- Support Program Development and Implementation</b></p> <p>Once the priority opportunities and constraints in each of the selected value chains have been identified, AgBiz will work with participants in these value chains to develop specific projects for helping individual firms, or groupings of firms or producers, to capitalize on the identified opportunities and overcome the constraints. This support will be structured as a package of services needed by a firm, or grouping of firms or producers (AgBiz customer) in the selected value chains, to capitalize on the identified opportunities and/or overcome</p>		
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	<p>the constraints to competitiveness in high opportunity markets. This package will be referred to as a customer <u>project</u>. AgBiz may provide direct technical support to customers via approved support projects, and/or share the cost of implementing the project with the customer.</p> <p><b>- Policy and Institutional Reforms</b> Reforms needed in the enabling environment, based on their impacts the selected value chains, will be identified via our transactions development and implementation experience, and advocacy to reform the priority constraints will be implemented by the most relevant associations in the country, not directly by AgBiz.</p> <p><b>- Financing Secured for Customers</b> AgBiz, working in concert with our partner Crimson Capital, will help customers in the selected value chains secure cost and terms effective financing for their projects, i.e., competitiveness enhancement activities and sales contracts. In addition to assisting with developing business plans and credit applications, AgBiz will develop a collaborative relationship with a range of alternative sources of financing to understand their requirements for financing AgBiz customers, and the comparative advantages and disadvantages of these alternative sources.</p>		
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Table 5. List of projects/research involving rural tourism

<b>Project title</b>	<b>Funding Body</b>	<b>Main outcome</b>
<i>Lake Ohrid Conservation project (1998/2000)</i>	WORLD BANK	A participatory watershed action plan, with pilot and demonstration projects, to address priority issues in the areas of municipal environmental services, industry, tourism, agriculture, forestry, and fisheries; and a public awareness and participation program involving local NGOs and community groups of all sectors of social/ economic activity.
<i>Case study for rural development in the Republic of Macedonia - 2003</i>	EAR	A study confirming the non-availability of relevant data and identifying key priorities for rural development as analysed in surveys carried out in several rural locations.
<i>Master Plan study for Tourism in Macedonia (2002/ 2003)</i>	L.BERGER ltd	First and main study for the planning/promotion of tourism sector in the country (little attention paid to rural tourism).
<i>Regional Strategy for Sustainable Tourism Development with special accent on Eco-Tourism (2003/2004)</i>	REC- Regional Environmental Centre	A comprehensive study on the analysis and strategy for the development of tourism activities in the Prespa lake area, with distinct analysis for the Albanian and the country's sides.
<i>Beautiful Brajcino (2003/2005)</i>	SWISS Agency for Development and Cooperation	A pilot project aiming at creating an example of village centred on ecologically and culturally sustainable tourism. Some families were actively supported to start tourism activities; other facilities were provided (e.g. signs, paths).

<i>Heritage Trail (2003/2005)</i>	GTZ	A project carried out in cooperation with the Municipality of Resen, it was centred on the promotion of village tourism (some 20 families were supported).
<i>Local Governance for Sustainable Human and Economic Development (2003/2006)</i>	UNDP	Mainly an institution-building programme financed by the Government of Finland and UNDP, implemented in Berovo, Gevgelija and Struga. Local Development Agencies and Tourism Info Points have been established in these municipalities, actively working on the implementation of a series of projects in the area of economic, social and environmental development.
<i>Preliminary Technical Assessment -2006</i>	European Commission/Council of Europe	A study on the physical condition-risk assessment and intervention priority (including cost estimates) has been carried out by the Directorate for Protection of Cultural Heritage for some villages (Maloviste, Kicinica).
<i>Macedonian Village 2007</i>	Ministry of Economy	An ongoing project assessing the tourism potential of some villages with the view of either recovering them, or to build a new village to represent a main tourism attraction (sort of amusement park).